

Physician Advisory Services



A physician advisor (PA) plays a critical role in breaking down silos between clinical care and finance and is integral to the success of CDI efforts.

As an extension of a CDI program, a strong PA can bring advanced clinical coding insights not only to reinforce CDI and coding but also to enhance physician engagement, increase query response and acceptance rates, and foster long term program success. Additionally, PAs contribute to revenue growth and denial reduction.



Physician Advisor Training

In-depth classroom training for individual or small groups of physicians new to the CDI physician advisory role. Provided by Enjoin senior staff physicians onsite over 3 days or remote with combination of self-study and live webinars delivered over 5 weeks.

- Overview of how value-based outcome performance impacts provider/ hospital reimbursement, quality performance and public profiling, patient care and clinical documentation
- DRG management training
- Introduction to ICD-10-PCS coding and CMS quality performance concepts
- Review of clinical documentation trends through case scenarios
- HCC PA Training is also available!



Physician Advisor Monitoring

- 8 week monitoring period to ensure PA(s) efforts are being appropriately applied
- Chart reviews to assess application of learned concepts
- Detailed performance analysis and reporting to track accuracy and financial impact



Physician Advisor Annual Update and Refresher

Annual update for PA(s) with prior training in the CDI/Documentation physician advisory role. Performed by Enjoin senior staff physicians.

- IPPS updates
- Quality updates
- Pertinent industry and clinical updates

“Enjoin’s methodology, support, and expertise toward the development of physicians to advise and support coding and clinical documentation efforts, is in our opinion, national best practice.”

MD Physician Advisor, ECU Health, NC



Physician Advisors = Revenue Growth and Denial Reduction

Average Increase of \$945/case results in 990% annual ROI per PA. The financial impact of the physician advisors' efforts is well in excess of the compensation they receive for serving in this capacity.



PA Training includes participation in the Enjoin-hosted Journal Club and Physician Roundtable sessions to support and promote collaboration with other physician advisors nationwide.

Physician Advisory Services

- ✓ **\$700M**
in revenue recovery
- ✓ **\$280M**
in revenue protection
- ✓ **7K hours**
of physician delivered education
- ✓ **Over 2M**
charts reviewed
- ✓ **700% average**
return on investment
- ✓ **17x less likely**
for a denied claim in pre-bill reviews

Explore the Enjoin Advantage

Led by nationally renowned physicians with a strong academic background in evidence-based medicine and 200 collective years of clinical practice coupled with certified coding and clinical documentation credentials, we understand each physician's time is valuable. Our unique approach addresses today's quality-driven initiatives—uniting documentation and coding across the healthcare continuum to enhance data integrity – optimizing return on investment and long-term compliance.

Physician-led.
Proactive.
Deep-rooted in Education.

Enhance data integrity through a clinical and financial partnership.

Increase physician engagement and elevate your clinical documentation with our combination of deep clinical experience and advanced documentation practices. Contact us today to create your patient-centric documentation culture. Visit enjoincdi.com.

