



DRG Secure™



Denials are a large contributor to revenue loss and a cost burden on an already strained healthcare system.

Reduce your burden with clinical expertise. No team is more qualified to defend your denials than physicians with over 200 years of collective clinical expertise and over 35 years of coding experience.

17x

Less likely to be denied when Enjoin reviews pre-bill

\$12.5M

Revenue recovery

\$3K+

Revenue recovered per case appealed

Denials on the Rise

Denials rose to 11% of all claims last year, up nearly 8% from 2021 with insufficient staff training (46%) and a deficit in internal proficiency (44%) being identified as primary factors leading to denials. To minimize your cost to collect, employ a denial defense strategy grounded in evidence-based medicine and partner with experienced clinicians with adept coding skills and extensive denial experience.

Whether you are striving to achieve a best-practice denials management approach, have a program that needs a reboot or lack the necessary resources to defend documentation denials, Enjoin's DRG Secure program has you covered.

Request a consultation



The Enjoin Advantage

- Clinical and coding expertise
- Proactive and preventative
- Physician-directed defense and education
- Client specific and data driven
- Experience with OIG and ALJ

Protect Your House with DRG Secure™

How We Can Help

- ✓ Chart reviews in support of DRG or patient status assigned
- ✓ Assistance with establishment of evidence-based clinical guidelines for Coders/CDS and payor contracts
- ✓ Payor contract analysis to identify additional opportunities
- ✓ Appeal letters include evidence-based literature, authoritative coding guidelines and legal statutes performed by experienced team of denial analysts and physicians
- ✓ Denial defense includes:
 - Appeals
 - Coaching and Education
 - Consulting for ALJ and OIG defense
- ✓ Monitoring and reporting to stay proactive not reactive
- ✓ Physician-led education to address opportunities and vulnerabilities
 - Coding/CDI
 - Physicians
- ✓ Education Workshops
 - Structural Optimization of Appeal Letter



PROVEN RESULTS

Over 2M

CHARTS
REVIEWED

700%
Average

RETURN ON
INVESTMENT

%

\$700M

IN REVENUE
RECOVERY

%

\$

17x Less
Likely

FOR A DENIED
CLAIM IN PRE-
BILL REVIEWS

\$280M

IN REVENUE
PROTECTION

\$

7k Hours

OF PHYSICIAN
DELIVERED
EDUCATION

**Physician-led.
Proactive.
Deep-rooted in Education.**

DRG Secure combines deep clinical expertise with advanced documentation practices to help you secure revenue while protecting against denials today—and tomorrow.

Visit enjoincdi.com/inpatient-solutions/denial-prevention/

 **Enjoin**®

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